

# The More You Know



September 4, 2024

## You Need It... We Got It!

**BETTER  
VALVES.  
BETTER  
INVENTORY.  
BETTER  
SERVICE.**

**GO SPREAD  
THE WORD.**

**STRONGER  
THAN  
EVER**

By owning all facets of their valve production, Milwaukee Valve maintains complete control of design, product quality, and manufacturing standards from start to finish.

Customers enjoy peace of mind knowing that every valve is built to our own exacting requirements, as dictated by industry standards.

Equally as important as

high-quality products is access to those products. In order to stay on top of product demand, MV utilizes our **X-Factor** inventory management system. The X-Factor monitors more than 1,700 hi-demand items or SKUs within our product offering each shipping day. That's roughly 35,000 times each month or more than 428,000 times each year. This intensive scrutiny helps reduce or eliminate stock-outs and maintain adequate inventory for virtually every product we

manufacture. Of course we strive for 100% availability, but impact orders and demand fluctuation effect on-the-shelf readiness. But those same impact orders and demand fluctuation also affect production, to compensate for inventory shortfalls.

It is important to note that the X-Factor is NOT a replacement for your distributor's internal inventory systems... we

work closely with our distribution partners to keep adequate supply in the field. Rather, X-Factor is a tool designed to monitor product flow and take advantage of market conditions and jobsite opportunities.

The Milwaukee Valve purchasing department is outstanding in their





abilities to read the “tea leaves” and maintain adequate raw materials and components to respond to pressing

orders. Our production schedulers, operations and logistics teams work overtime to ensure that our shelves are full of product, or keeping products moving where they need to go.

What sets Milwaukee Valve apart? It’s the combination of top-quality products and the ability to meet project schedules.

Questions? Visit [www.MilwaukeeValve.com](http://www.MilwaukeeValve.com) or consult with your Milwaukee Valve customer service rep today. A complete listing, by territory, can be searched at our website, at [www.MilwaukeeValve.com/Find-Sales-Rep/](http://www.MilwaukeeValve.com/Find-Sales-Rep/).



**MILWAUKEE VALVE**

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**HAMMOND VALVE**

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